



FINANCIAL SERVICES GUIDE

Purpose and content of this Financial Services Guide ('FSG')

This FSG sets out the services that we can offer you. It is designed to assist you in deciding whether to use any of those services and contains important information about:

- the services we offer you.
- how we and others are paid.
- any potential conflict of interest we may have.
- our internal and external dispute resolution procedures and how you can access them.
- arrangements we have in place to compensate clients for losses.

This guide is an important document. Please read it carefully and keep it in a safe place for your reference and for any future dealings with us.

This FSG applies from 8 May 2026 and remains valid unless a further FSG is issued to replace it.

About Us

The financial services referred to in this Financial Services Guide ('FSG') are offered by Coast Insurance Pty Ltd (ABN 44 108 154 829, AFSL 268726).

All references to 'we', 'us' or 'our' in this FSG are references to Coast Insurance Pty Ltd unless specified otherwise.

Listed below are the contact details for Coast Insurance Pty Ltd:

Street Address: Level 1, 186 Scarborough Beach Road, Mount Hawthorn WA 6016

Postal Address: PO Box 120, MT HAWTHORN 6915

Phone: (08) 6374 7000

Email: info@coastins.com.au

Who is responsible for the financial services provided?

We hold a current Australian Financial Services Licence No.: 268726 and are responsible for the financial services that we provide to you. We are responsible for the content and distribution of this FSG.

If you have an insurance broker, we have given authority to them to release this FSG on our behalf.

What kinds of financial services are we authorised to provide and what kinds of financial products do those services relate to?

We are authorised to deal in and provide financial advice in relation to general insurance products for retail and wholesale clients, as well as provide claims handling & settling services.

To assist in your decision making, we will give you information about the insurance product by providing you with a Product Disclosure Statement ('PDS'). The PDS is an important document. You should carefully read the PDS to decide if the insurance product features suit your objectives, financial situation and needs before making a decision about the insurance product. Please keep the PDS in a safe place for your reference and for any future dealings with us.

In some cases, we may make a general recommendation or give an opinion about the insurance products ('General Advice'). We do this without consideration of your specific individual objectives, financial situation or needs. This is a General Advice service. We do not provide any advice on whether other insurance products may be more appropriate for your needs or which of the insurance product options may be best for you.

You need to consider the appropriateness of any information or General Advice we give you, having regard to your specific individual objectives, financial situation or needs before acting on it.

Product Disclosure Statement

If we offer to issue an insurance policy to you, we will also provide you with, or pass on to you, a PDS, unless you already have an up to date PDS. The PDS will contain information about the particular insurance policy, which will enable you to make an informed decision about purchasing that insurance policy.

Who do we act for?

When we provide financial services to you, we will not be acting on your behalf. This is because we are underwriting agents. When we distribute insurance products, we are acting under a binding authority given to us by the insurer who underwrites the insurance cover. This binding authority allows us to accept your application for insurance as if we were the insurer. This means that we represent and act for the insurer and not for you.

General Insurance Code of Practice

We support the General Insurance Code of Practice ('the Code'). The Code is designed to raise the standard of practice and service in the general insurance industry.

For further information about the Code, please go to www.codeofpractice.com.au or contact us.

How we are paid

We receive income from the following sources:

Premium

When we issue you with an insurance policy, you will pay a premium based on our assessment of the risk profile you have provided. The total amount you pay is the premium plus any relevant taxes, charges and levies.

When you pay your premium to us, it will be banked into our trust account prior to being remitted to the insurer's trust account, net of any commission (see below) payable to us. We will retain the commission from the premium you pay us and remit the balance to the insurer in accordance with our arrangements with the insurer. We may earn interest on the premium while it is in our trust account. We will retain any interest earned on the premium.

All collected premium, plus any relevant taxes, charges and levies, are held in our trust account in accordance with statutory provisions.

You can choose to pay the premium by any of the payment methods set out in your insurance schedule and tax invoice. You are required to pay us, on behalf of the insurer, within the timeframe set out in the insurance schedule and tax invoice.

Commission

We receive a commission which is calculated as a percentage of the premium less any relevant taxes, charges and levies.

The commission is paid at rates between 5% and 30%. The commission is included in the total amount you pay for the insurance policy and is not in addition to the insurance policy.

The commission applies to each insurance policy issued or renewed through us. The commission may not be refundable in the event of cancellation unless the insurance policy is cancelled either within the cooling-off period or is a full term cancellation.

See below for information on our association with Steadfast Group Ltd.

Agency Fee

We may charge you an agency fee of up to \$250 plus GST. We can tell you the exact agency fee at the time you (or your broker) contact us. The agency fee, if applicable, is stated in your insurance schedule/tax invoice. Such fee includes meeting our costs of preparation and distribution of documentation.

The agency fee applies to each insurance policy issued or renewed through us.

The agency fee is not refundable in the event of cancellation unless the insurance policy is cancelled either within the cooling-off period or is a full term cancellation.

Profit Share

We may receive a profit share from Lloyd's or our local security, based on their underwriting profit earned on our insurance portfolio. Due to the nature of your insurance and the way the profit share arrangement is arranged, it is not

possible for us to know the exact amount of profit share, if any, which we may be entitled to until the end of the qualifying period.

Credit Card Surcharge

We may apply a surcharge to all payments made by credit card. If we apply a surcharge of the transaction amount, it will be the following:

Visa Debit: 0.40%

Visa Credit: 1.50%

Visa International: 4.00%

MasterCard Debit: 0.40%

MasterCard Credit: 1.20%

MasterCard International: 4.80%

American Express: 1.5%

This surcharge is passed onto the financial institution providing the merchant facility. This fee is not refundable in the event of cancellation.

Cancellation Fee

We may charge a fee of up to \$50 for cancellation of the insurance policy. We can tell you the exact fee at the time you (or your broker) contact us.

You may cancel your insurance policy at any time. If you choose to cancel your insurance policy, we will retain a portion of the premium that relates to the period for which you have been insured. We will refund the residual for the unexpired period less the cancellation fee and any other non-refundable taxes, charges and levies fees provided that no event has occurred where liability arises under the insurance policy.

No cancellation fee will be charged if the insurance policy is cancelled either within the cooling-off period or is a full term cancellation.

Remuneration of employees

Our employees assisting you with your insurance needs will be paid a market salary and may earn a cash bonus or other incentives based on achievement of a broad range of goals, including financial targets.

Premium Funding Commission

If you accept the offer of premium funding from Elantis Premium Funding via us, we may be paid a commission by the premium funder. The commission that we are paid by the premium funder is usually calculated as a percentage of your insurance premium (including government fees or changes) ('Funded Premium'). If you accept the premium funding offer, this is when we become entitled to the commission.

Our commission rates for premium funding are in the range of 0% to 3% of Funded Premium. Prior to accepting the premium funding offer, you can ask us what commission rates we are paid for that funding arrangement. The amount of our commission will be set out in the premium funding contract.

Further information

You may request particulars of our remuneration (including commission) or other benefits, including, to the extent relevant, a statement of the range of amounts or rates within a reasonable time following receipt of this FSG and before we provide any financial service to you.

Association with Steadfast

We are a majority owned subsidiary of Steadfast Group Ltd (ABN 98 073 659 677) ('SGL').

We have access to shared services from SGL, including compliance tools, manuals and training as well as legal, banking and group purchasing arrangements. These services are funded by SGL, subsidised by SGL or SGL receives a fee for them.

SGL has arrangements with some insurers under which SGL may receive a fee for general access to strategic and technological support and the Steadfast Broker Network. Additionally, we may deal with brokers wholly or partly owned by SGL.

SGL's FSG is available either at www.steadfast.com.au or on request by telephoning SGL's Company Secretary on +61 2 9495 6500.

Other Material Relationships

We have an association with Trident Insurance Group Pty Ltd. SGL nominates the majority of directors and owns a majority of the shares in both companies. We share back office services and premises with Trident Insurance Group.

What is your duty of disclosure obligation?

In accordance with the *Insurance Contracts Act 1984* (Cth), you have a duty of disclosure. For the full wording of your duty of disclosure, please refer to the PDS.

Conflicts of interest

We take any potential and actual conflicts of interest seriously and have a conflict of interest policy. Conflicts of interest are circumstances where some or all of your interests are or may be inconsistent with or diverge from some or all of our interests. We manage conflicts of interest through adequate controls, disclosure and avoidance. We also provide training to our employees to identify conflicts of interest and encourage the early reporting of potential conflicts of interest.

What arrangements do we have in place to compensate clients for losses?

We have a professional indemnity insurance policy ('PI policy') in place which satisfies the requirements for compensation arrangements under section 912B of the *Corporations Act 2001* (Cth).

The PI policy covers us and our Authorised Representatives for claims made against us as a result of our conduct or conduct by our employees (or former employees) in the provision of financial services.

What should you do if you have a complaint?

If you make a complaint regarding our services, we will do everything we can to try to resolve it as quickly and fairly as possible.

You can make a complaint by contacting us on (08) 6374 7000 or writing to us at:

Postal Address: PO Box 120, MT HAWTHORN 6915

Email: info@coastins.com.au

We will acknowledge receipt of your complaint and do our utmost to resolve the complaint to your satisfaction within 10 business days.

If we cannot resolve your complaint to your satisfaction, we will escalate your matter to the insurer's internal panel. A final decision will be provided to you within 30 calendar days of the date on which you first made the complaint unless certain exceptions apply.

You may refer your complaint to the Australian Financial Complaints Authority (AFCA), if your complaint is not resolved to your satisfaction within 30 calendar days of the date on which you first made the complaint or at any time. AFCA can be contacted as follows:

Phone: 1800 931 678

Email: info@afca.org.au

Address: GPO Box 3 Melbourne VIC 3001

Website: www.afca.org.au

Your complaint must be referred to AFCA within 2 years of the final decision, unless AFCA considers special circumstances apply. If AFCA advises you that their Rules do not extend to you or your dispute, you can seek independent legal advice or access any other external dispute resolution options that may be available to you.

For our full complaints process please go to our website, www.coastins.com.au or request a hard copy.

How can you instruct us?

You can contact us to give instructions by post, phone, fax or email on the contact number or details mentioned on page 1 of this FSG.

What information do we maintain in your file and how can you access it?

We are committed to implementing and promoting a privacy policy, which will ensure the privacy and security of your personal information.

If you apply for one of our insurance products, we will collect information from you for the purpose of us deciding whether to arrange insurance for you, and if so, on what terms. If we agree to issue the relevant insurance, we will use the information to manage rights and obligations under the insurance product.

You can request details of the information we hold about you at any time.

Our privacy officer can be contacted on (08) 6374 7000 or by writing to the privacy officer at:

Postal Address: PO Box 120, MT HAWTHORN 6915

Email: info@coastins.com.au

For a full privacy collection statement, please refer to the PDS. To access our privacy policy please go to www.coastins.com.au.

If you wish to either examine your file or have a copy of this privacy policy sent to you, please ask us. We will arrange for this to occur.

We will retain this FSG and any other FSG given to you as well as any PDS that we give or pass onto you for the period required by law.

More information

If you have any further questions about the financial services we provide, please contact us.

This FSG was prepared on 8 May 2026